



Industry

Wholesale - Flooring & Accessories

Key challenges

- No in-house resource to support bespoke IBM System/34 application.
- No internal development capability to enhance, add functionality or upgrade system.

Solution

- Support arrangement, which began almost 30 years ago has added business resilience.
- KFA developed a new AS/400 order processing system to replace the IBM System/34 and have continued to support & enhance the application.
- Additional development services provided to ensure ongoing functionality enhancements and optimisation of the IBM i application.

Business benefits

- Extended knowledge from KFA Connect team drives innovation.
- Nutland Management team is fully supported with KFA team operating as an extension of their own team.
- Access to skilled development resource unlocks new capability.

30 years of IBM i support: How KFA Connect keeps Nutland Carpets on solid ground

Introduction

With over 50 years of experience in the flooring industry, Nutland Carpets has built a solid reputation for quality and innovation in flooring solutions and accessories.

Company overview

Nutland Carpets has a rich history that dates back to 1966, when founder Hubert "Nutty" Nutland, sold his family home and invested the money in his own carpet accessories business. Starting with a car packed full of products, Nutty's business grew steadily, and he was soon joined by both his son and son-in-law.

By the early 1970s, Nutland Carpets had established its first purpose-built warehouse, expanded its range of suppliers, and incorporated as a limited company. Today, the third generation, Nutty's grandsons, continue to lead Nutland Carpets with the same dedication to quality and customer service. The company has grown significantly, but its commitment to excellent service and efficient delivery remains the same.

The challenge

The original challenge started back in the mid 90's when Nutland Carpets were looking for a new support partner with the technical expertise to support their existing IBM System/34 bespoke application effectively.

Nutland recognised that without in-house development and support resources, that this would prevent them from modifying or upgrading the system, risked reduced agility, missed opportunities to streamline workflows, and limited ability to enhance functionality in line with their evolving business needs.

Nutland's chosen support partner would need to gain intimate knowledge of the IBM System/34 application quickly to be able to provide proactive support and would also share their commitment to high standards.

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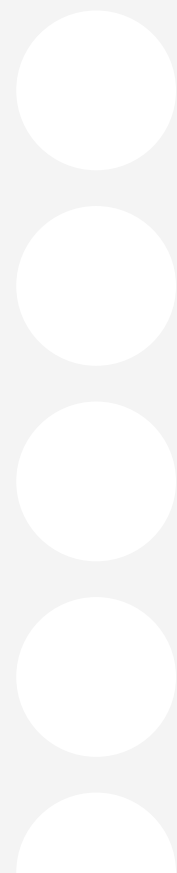
The solution

Expert knowledge drives innovation

With decades of experience working with IBM i, KFA Connect offers Nutland Carpets the stability and innovation needed to keep a legacy application performing efficiently. Their expertise has allowed Nutland Carpets to make strategic enhancements, optimising core processes and providing functionality that keeps the business agile and at the leading edge in a competitive market.

A true extension of the Nutland Carpets team

Nutland Carpets have benefited from a support partner with intimate knowledge of the application and their business. The KFA team has become an integral part of Nutland Carpets' operations, seamlessly providing support, technical expertise, and guidance on optimising their legacy system. KFA Connect's support team works closely with Nutland Carpets, acting as a genuine extension of their own team. This partnership has enabled Nutland Carpets to benefit from both support and development resources without the overhead of having their own IT department.



Continuous system improvement

With KFA Connect's ongoing support, Nutland Carpets can routinely make system improvements that streamline manual and labour-intensive processes, enhancing productivity and reliability. KFA's proactive approach has helped transform the IBM i system into a powerful asset that continues to evolve with the business. KFA are constantly working on new initiatives and innovations to improve efficiencies, streamline processes, improve customer satisfaction and user experience.

Why KFA Connect?

With decades of experience working with IBM i and other legacy applications, KFA Connect helps organisations develop, optimise and integrate critical systems to unlock their potential.

With short and long-term support options available, an expert team of software developers and integrators is on hand to assist in-house resource, extend existing capabilities and add new functionality that streamlines processes and drives growth.

Our team will rapidly familiarise themselves with any bespoke legacy system, leveraging deep technical expertise to understand your existing environment, allowing us to provide effective, forward-focused support for your business in a remarkably short timeframe.



Working with KFA

"KFA have been an integral partner of our company for 30 years. With their expertise and professionalism, we have not had to worry about having our own in-house I.T department.

*The fact that the base bespoke system KFA designed for us 30 years ago has stood up to the vast development in technology in that time is testament to them. **Upgrades and add-ons have been rigorously tried and tested before implementation** which has meant seamless transitions to newer platforms and ways of working.*

I would highly recommend the services of KFA to anybody looking for a reliable and trustworthy I.T partner you can count on."

**James Smith – Director,
Nutland Carpets Accessories**

Case Study: Nutland Carpets



Looking for expert support with your own legacy application?
Get in touch with us.

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